# MICHIGAN STATE UNIVERSITY

# Project Plan Purchase Score Application

The Capstone Experience

Team Urban Science

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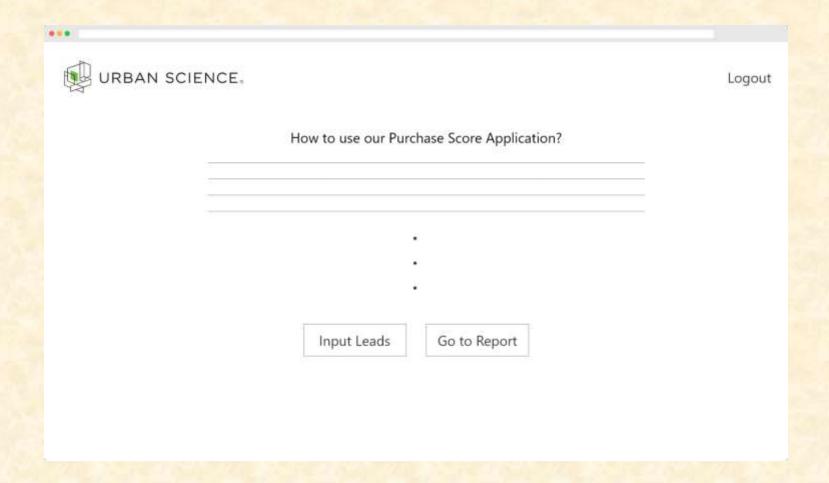
#### **Functional Specifications**

- Sales lead ranking platform
- Direct way of adding leads
- Generates reports based off dealer preferences
- Provides metrics on lead quality
- Finds which leads dealers should focus on

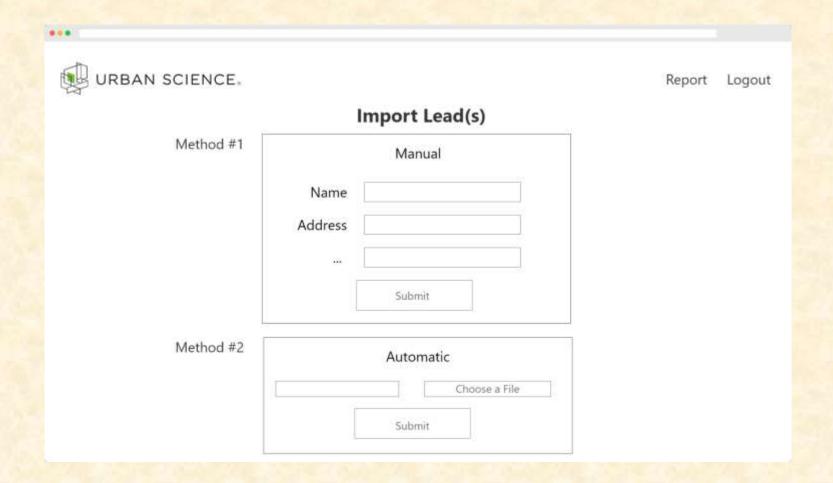
#### **Design Specifications**

- Intuitive dashboard for any dealer to use
- Page to input lead information (manually/automatically)
- Page to see leads and use fields to filter leads
- Generate printable reports that show lead data and metrics
- Login to authenticate users

# Screen Mockup: Home Page



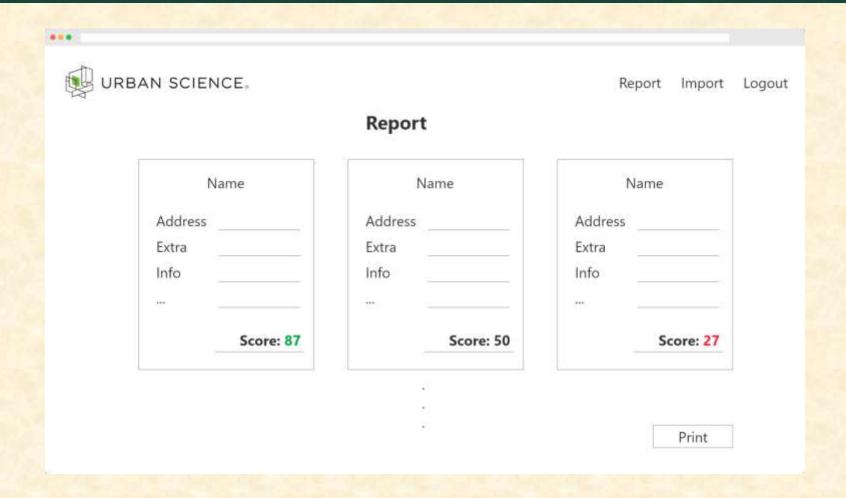
# Screen Mockup: Import Leads Page



# Screen Mockup: Reporting Page



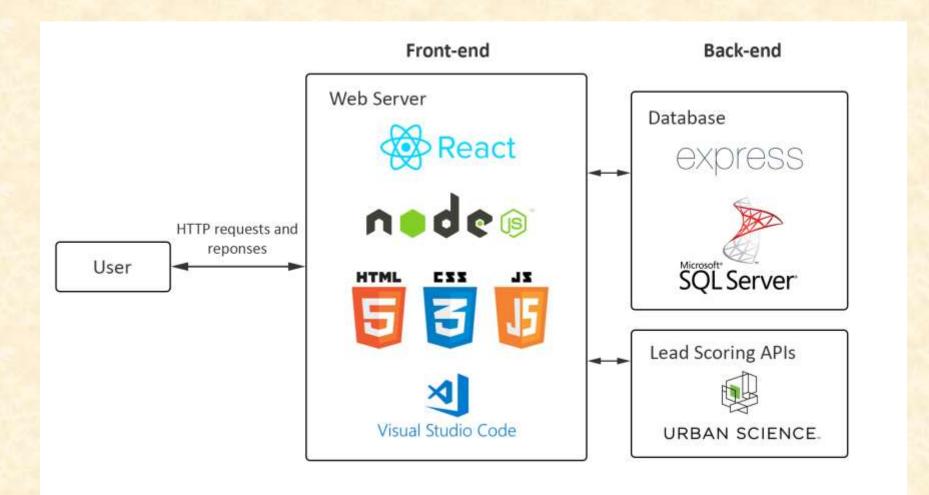
# Screen Mockup: Reports Page



#### **Technical Specifications**

- Urban Science APIs to score leads
- SQL Database storage and retrieval of leads
- React for multi-platform usage
- Node.js & Express.js to connect to database

# System Architecture



#### System Components

- Hardware Platforms
  - PC
  - Mac
  - Tablet
- Software Platforms / Technologies
  - Visual Studio Code
  - React & Node.js
  - SQL Server
  - Urban Science APIs



#### Risks

- Quality of Data
  - Quality of the data given to us by Urban Science isn't sufficient to calculate a prediction
  - Parse through the usable data
- API Issues
  - Not being able to access their APIs for some reason (Updating API)
  - Restricting usage of certain functionalities based on available APIs
- Field Testing
  - Not being able to field test with such a UI focused project on car dealers
  - Show to relatives/non-technologically advanced individuals

#### Questions?

