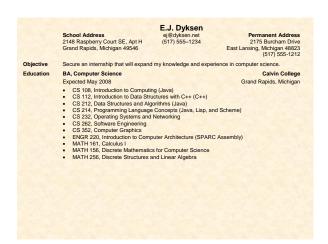
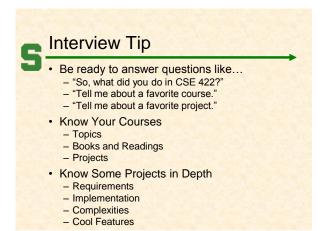
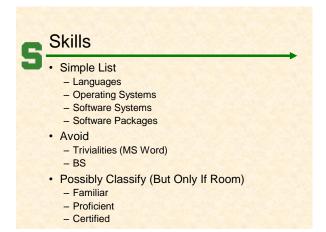


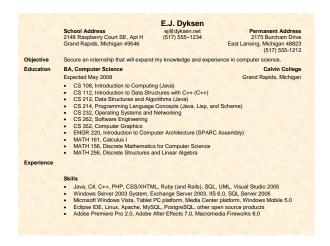
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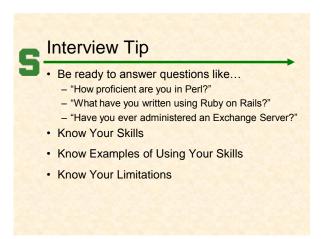




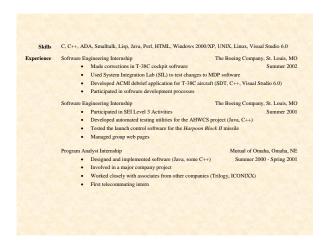


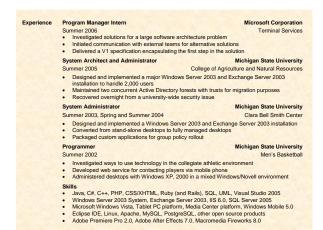


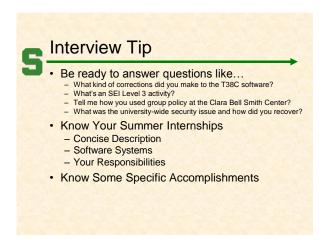


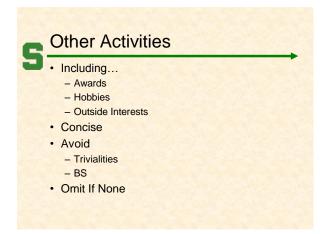


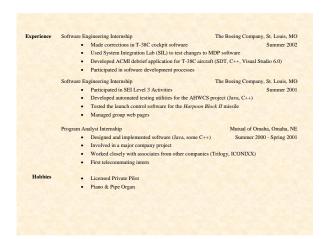


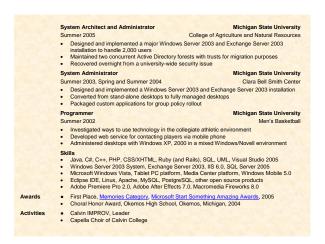


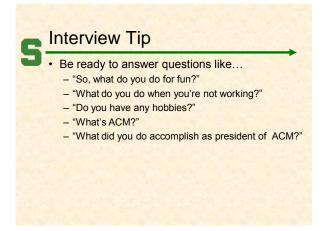


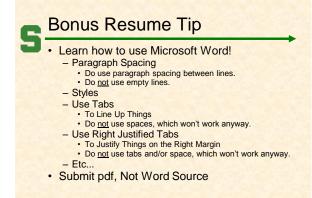


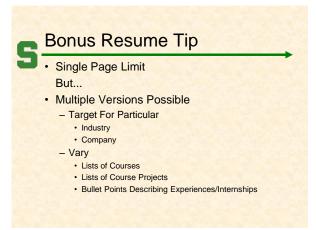


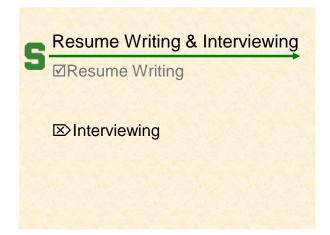














Interview Styles

- Many & Varied
 - Technical
 - Problem-Solving
 - Behavior
- Coding
- Etc...
- Research
 - Types of Interview
 - Questions for Each Type
 - Type to Be Used

Due Diligence

- Research the company.
- · Research the interview.
- Talk with others who have been interviewed.
- Ask "What style of interview should I expect?"
- · Research your interviewers.
 - Get an interview schedule with names and titles.
 - Figure out who does what.
 - Google for interviewer interests and hobbies.
- · Research the dress code.
 - Ask interviewer.
 - Ask others.
- Etc...

Look the Part

People do judge books by their cover.

- · Research the "look".
- · If you want the "part", "look" the "part".
- Appearance
 - Clothes
 - Shoes
 - Hair
 - Body Piercings
 - Etc...
- Get Advice From Someone With Taste
- Expectations for interviewee may be very different than for interviewer or employee.

G

Your Personal Presence

- Introduce Yourself
- Learn How to Shake Hands
- Avoid Nervous Habits
- Make Eye Contact (But Don't Stare Down)
- Gives "Right Length" Answers
 - Long Enough
 - Not Too Long
- If Necessary
 - Repeat Question to Buy Time
 - Ask for Clarification
- Practice Wearing Interview Attire



The First Question

- What's the first question at many interviews?
- · Tell me/us about yourself.
- · Be Ready
- Practice Answer Avoid
 - Too Short
 - Too Long
 - Too Vague
 - To Detailed



Bad Comments to Make

- ...During the Interview
- · "I see you just lost that big contract to Acme."
- · "Wow, your stock price really took a hit yesterday."
- "It sure looks like the cost of living is high here."
- · "I hear a lot of complaints about Vista."
- "I didn't do well in that course because the professor sucked."
- "I didn't do well in that course because I wasn't interested in it."
- Etc...

Bad Questions to Ask...

- ...During the Interview
- · "How much will I make?"
- · "How much vacation will I get?"
- · "Is there dental coverage?"
- · "Will you pay moving expenses?"
- · "Will I get my own office?"
- · "How soon will I be promoted?"
- "Will I have to work more than 40 hours per week?"
- Etc...

(What if they ask you "How much do you expect to make?"



Good Comments to Make..

- ...During the Interview
- · "That T-38 looks like a really cool plane."
- · "The 787 looks amazing. Passengers will really like the large windows."
- · "Nardelli looks like a great hire."
- "I've been using Vista RTM and it's great."
- · "I'm running Exchange Server out of my apartment."
- "I see you're building a new facility in MSU's research park."



The Last Question

- What's the last question at many interviews?
- · Do you have an questions for me/us?
- · What's a really bad answer?
- · What are some good answers?



Good Questions to Ask...

- ...During the Interview
- "Are there opportunities for professional development?"
- · "Is there support for advanced degrees?"
- · "What career paths are available?"
- · "What's the corporate culture like?"
- "What's a typical week like?"



Things Not to Do

- Don't complain about anything like...
 - ...your trip
 - ...the airline
 - ...the hotel
 - ...the weather
 - ...the interview process
 - ...other interviews at other companies
- · Don't discuss politics or religion.
- · Don't drink alcohol (ever, never, not at all).
- Etc...



Business Cards

- Be ready to handout your business card.
 - Use MSU email account.
 - Include personal URL with link to resume (downloadable).

MICHIGAN STATE



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